

Prepared for John Q. Public

005CPU | 25 Year Lease
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 Pricing valid until 5/29/2014

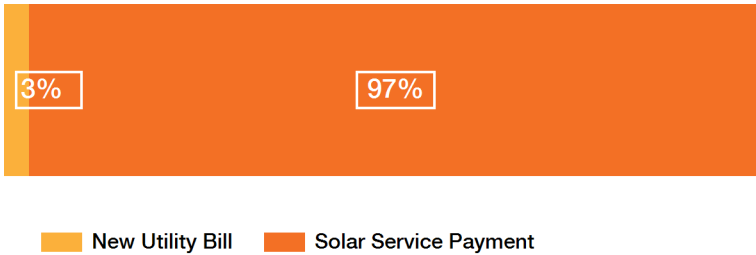
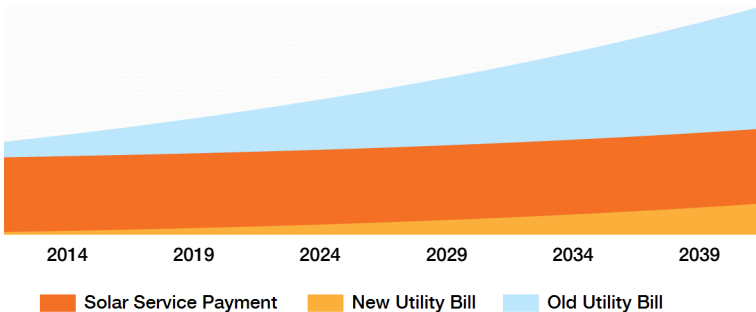
Solar Service Agreement Summary

25 Year Lease : Solar Lease

Utility kWh Rate	Monthly Bill Without Solar Service	Annual Bill Without Solar Service	Next 25 Years Without Solar Service
\$0.190	\$111	\$1,329	\$55,354
Solar kWh Rate ²	Solar Service Payment ¹	Solar Savings Next Year ²	Solar Savings Next 25 Years ²
\$0.157	\$89	\$222	\$23,329

1. Assumes automated clearing house (ACH) direct debit discount

2. Savings are based on the estimated system production and are a function of the difference between the cost of the solar service agreement and the avoided cost of electricity from your utility. The energy usage and savings referenced herein are for discussion purposes only and should not be relied on.

Utility Bill Offset

Savings Over Time

Your Solar Service Agreement Includes:


Expert Design and Installation. Our local partners are knowledgeable, experienced solar contractors with proven track records of quality solar installations.



System Maintenance and Warranty. Sunnova owns the solar equipment and will take care of any repairs or replacements for the life of the system.



Insurance. Our comprehensive coverage insures your system against damage and theft so you don't have to.



System Monitoring. We continually monitor your system's performance. If we detect any issues, we will dispatch our services teams to diagnose and correct the problem.



Performance Guarantee. If your system doesn't produce what we say it will, we pay the difference.

Detailed Cash Flow

Year	Old Bill	New Bill	Solar Payments	Net Savings	Cumulative Savings
0			\$0	\$0	\$0
1	\$1329	\$45	\$1063	\$222	\$222
2	\$1382	\$53	\$1063	\$267	\$488
3	\$1438	\$62	\$1063	\$313	\$801
4	\$1495	\$72	\$1063	\$361	\$1162
5	\$1555	\$82	\$1063	\$410	\$1572
6	\$1617	\$93	\$1063	\$461	\$2033
7	\$1682	\$105	\$1063	\$514	\$2548
8	\$1749	\$117	\$1063	\$569	\$3117
9	\$1819	\$130	\$1063	\$626	\$3743
10	\$1892	\$144	\$1063	\$685	\$4428
11	\$1967	\$159	\$1063	\$746	\$5174
12	\$2046	\$175	\$1063	\$809	\$5982
13	\$2128	\$192	\$1063	\$874	\$6856
14	\$2213	\$209	\$1063	\$941	\$7797
15	\$2302	\$228	\$1063	\$1011	\$8808
16	\$2394	\$248	\$1063	\$1083	\$9891
17	\$2489	\$269	\$1063	\$1158	\$11048
18	\$2589	\$292	\$1063	\$1235	\$12283
19	\$2693	\$315	\$1063	\$1315	\$13598
20	\$2800	\$340	\$1063	\$1398	\$14996
21	\$2912	\$367	\$1063	\$1483	\$16479
22	\$3029	\$394	\$1063	\$1572	\$18051
23	\$3150	\$424	\$1063	\$1664	\$19714
24	\$3276	\$455	\$1063	\$1758	\$21473
25	\$3407	\$488	\$1063	\$1857	\$23329
Total	\$55,354	\$5,460	\$26,565	\$23,329	\$23,329

Financial Summary

Initial Payment	\$0.00
Incentives	\$2,000.00
Current Utility Bill	\$110.76
New Utility Bill	\$3.73
Monthly Payment (Year 1)	\$88.55
Total New Bill	\$92.28
Savings First Month	\$18.48
Savings First Year	\$221.80
Lifetime Savings	\$23,329
Term (Years)	25
Annual Increase	0.0%

System Information

System Size (DC/AC)	5.0 kW / 4.6 kW
Yr 1 Production	6,768 kWh
Lifetime Production	159,457 kWh

Utility Assumptions

Monthly Electric Bill Avg	\$111
Monthly Electric Usage Avg	563 kWh
Annual Electric Usage	6,760 kWh
Electric Usage Offset	100%
Electric Bill Offset	97%
Electric Rate Increase	4.0%
Utility Provider	Commonwealth Energy Systems -
Current Plan	32 - Residential Service (R-1)
Post-solar Plan	Base Charge: Usage Charge:

FAQ's

What is the performance guarantee?

Sunnova's performance guarantee says that if the system does not produce the minimum amount of kilowatt-hours, we will pay you the difference, and if it produces more than guaranteed, the additional power is provided to you at no additional cost.

What happens if I move during the solar service agreement?

If you sell your home during the term of your agreement, we offer three easy solutions. You can either transfer the solar service agreement to the new homeowner if Sunnova approves such transfer, prepay the remaining payments or move the solar system to your new home.

What options do I have at the end of my agreement?

When the term of your lease is up, you can renew the agreement or have the system removed at no cost.

What happens after I sign my solar service agreement?

After you sign your agreement, we'll work with you and our Partner to get your system installed as quickly as possible. After you have completed the credit application and been approved, we will call you to validate the agreement. Then Sunnova and our Partner will complete any other necessary paperwork, including pulling permits and designing the system, prior to construction of the solar system.

About Sunnova

Sunnova provides cheaper, cleaner, greener electricity to thousands of homeowners across the United States. Our network of local installation partners works with homeowners to build custom solar systems on residential roofs, offering each customer the benefits of solar energy. Sunnova owns, maintains and monitors these best-in-class residential solar systems, providing worry-free electricity to customers. To find out more visit us at <http://www.sunnova.com> or call us 1-855-277-6379.